

CHAPTER V

CONCLUSION AND SUGGESTION

5.1 Conclusion

To conclude this study the data shows that the most widely used refusal strategy by participants in this study is an indirect strategy followed by an adjunct and direct strategy. The reason for refusing an offer or invitation is that participants tend to use a combination strategy as their way of refusing invitations and offers to their interlocutor in each situation by using a semantic formula.

In addition, to answer research question 2, when the interlocutor has the same or higher or even lower status than the respondent, they are more likely to use the indirect strategy of rejection than the direct strategy. Awareness can be confirmed by the answer to the rejection strategy in the form of offers and invitations, almost all of the participants applied an indirect strategy rather than a direct strategy to reject others.

5.2 limitation of the study

This research has several limitations:

1. The sample size only involved a small number of participants, all of whom were students majoring in English language education from Unwira, which amounted to 20 people. This study was not able to generalize the refusal theory. Therefore, future studies should include more participants from different study backgrounds.
2. Since the instrument used a set of questionnaires to obtain data, it might not be able to catch the naturalness of data; therefore, future studies might include interviews for data validity.

5.3 Suggestion

This study has implications for teachers and other researchers as it. Provides an insight into how English language learners do reject. Thus, it can help teachers understand pragmatic competence as pragmatic competences are important to learn by English learners to understand English culture in a depth way.

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 Lamp. : 1 (satu) Jepitan
 Perihal : Izin Penelitian

Kupang, 03 Juni 2021

Kepada Yth. : Kaprodi Pendidikan Bahasa Inggris
 di-
 Tempat

Dengan hormat,

Sesuai perihal di atas serta peraturan Universitas Katolik Widya Mandira Kupang No. 01/WM.RK/6/1986, tentang penyusunan skripsi, maka kami mohon kiranya bapak/ibu dapat memberikan izin penelitian kepada mahasiswa :

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Dalam rangka penulisan skripsi berjudul : **"A STUDY ON REFUSAL STRATEGIES USED BY INDONESIAN EFL LEARNERS IN RESPONDING TO AN OFFER OR INVITATION"**

Dengan Lokasi penelitian : Kampus Universitas Katolik Widya Mandira Kupang

Demikian Permohonan kami, atas perhatian Bapak/Ibu, kami sampaikan limpah terima kasih.

Wakil Dekan I

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APPENDICES

4.12 The result from open-ended situation 1. Your Friend invites you and her other old friends to her house for dinner. You cannot come to his house. You refuse her invitation by saying:

Participant	Answer	Strategy
P1	<i>I'm sorry, I didn't have the chance to attend tonight. Maybe next time.</i>	<i>Statement of regret+ the promise of future</i>
P2	<i>Sounds great but I'm afraid I can't do it</i>	<i>Statement of positive feeling/ opinion/ agreement</i>
P3	<i>I'm sorry, I can't participate, because I have to do my assignment</i>	<i>Statement of regret+ excuse, reason.explanation</i>
P4	<i>Thanks dear. But for a moment I have to go back to my grandmother's village. So I'm very sorry</i>	<i>Gratitude/appreciation+excuse, reason,explanation+ statement of regret</i>
P5	<i>I am sorry man. I couldn't come because there was something to be done.</i>	<i>Statement of regret + excuse, reason, explanation</i>
P6	<i>I actually want it, but I have a plan for tonight</i>	<i>Wish + excuse, reason, explanation</i>
P7	<i>I was hoping to join a friend for dinner so please allow me to join</i>	<i>Wish</i>
P8	<i>I beg your pardon, I'm not able to participate in the dinner, because right now I'm on the job, I got no space to walk out of this, but I promise you next time I would</i>	<i>Excuse, reason, explanation +the promise of future acceptance</i>
P9	<i>I hope that maybe I can go to the event at your house on time, please tell the other friends</i>	<i>Wish + promise of future acceptance</i>
P10	<i>I'm sorry, but I have other plans that day</i>	<i>Statement of regret +excuse, reason, explanation</i>
P11	<i>Thank you very much for inviting me for dinner. But, I</i>	<i>Gratitude/appreciation + statement of regret +excuse,</i>

	<i>am so sorry. I can't come because tonight I already have plans. I just hope that you can enjoy your dinner with other friends</i>	<i>reason, explanation + wish</i>
P12	<i>I'm really sorry. Looks like I won't be able to join you for dinner tonight. Tonight, my mother asked me to visit my cousin who has just given birth. Maybe next time I will join with you</i>	<i>Statement of regret +promise of future acceptance</i>
P13	<i>Thank you for the invitation brother, but sorry for now I have to accompany my mother at home because at this time she is isck, so next time, ok?</i>	<i>Gratitude/appreciation +statement of regret + excuse, reason, explanation+ promise of future acceptance</i>
P14	<i>Thank you for inviting me. But I can't, I have got a lot of work to do.</i>	<i>Gratitude/appreciation +excuse, reason, explanation</i>
P15	<i>I am sorry, I can't. because I have to do my homework because deadline is tomorrow.</i>	<i>Statement of regret +excuse,reason,explanation</i>
P16	<i>No, but thank you for asking</i>	<i>Performative statement + gratitude/appreciation</i>
	<i>I'm sorry luisa I can't go to your house to eat together because I have family matters.</i>	<i>Statement of regret +performative statement +excuse, reaon,explanation</i>
P18	<i>Sorry, I cannot come to your house for dinner, but I can come in the other time.</i>	<i>Statement of regret +non performative statement</i>
P19	<i>Sorry I can't attent, I am very bussy today.</i>	<i>Statement of regret +performative statement</i>
P20	<i>My apologize I can't join the dinner with you may next time we will get one</i>	<i>Statement of regret +performative statement +promise of future acceptance</i>

Table 4.13 The result from open-ended situation 2. You are a teacher at a school. Your principle invites all teachers for lunch. Unfortunately, you cannot join the lunch you refuse her invitation by saying:

Participant	Answer	Strategy
P1	<i>Previously I apologized to all of my teacher friends. I will cancel our lunch, because I have important things to finish noe. Once again, I'm sorry</i>	<i>Excuse,reason,explanation + statement of regret</i>
P2	<i>I'd love to but I'm very busy at the moment.</i>	<i>Statement of positive opinion/feeling/agreement</i>
P3	<i>I appreciate this invitation. But sorry I can't join because I have to take my child to the hospital. I will join in another time</i>	<i>Gratitude/appreciation +statement of regret + excuse, reason, explanation +promise of future acceptance</i>
P4	<i>I apologize for not being able to eat lunch together because I have to go home to see my mother who is sick</i>	<i>Excuse, reason, explanation</i>
P5	<i>I am sorry sir, I can't come to lunch together. Because I have to go home soon. Because my mom is sick</i>	<i>Statement of regret + performative statement +excuse, reason, explanation</i>
P6	<i>Thank you very much for the invitation, but I am sorry I'm very busy today</i>	<i>Gratitude/appreciation +statement of regret</i>
P7	<i>It seemed like I had to go to lunch with the other teachers because this was a moving opportunity.</i>	<i>Set condition for future +excusde, reason, explanation</i>
P8	<i>This time I can't but I hope next time it'ii would be taken, so sorry for that</i>	<i>Performative statement +promise of future acceptance + statement of regret</i>
P9	<i>I respect the principal, I would like to convey that I cannot agree to attend lunch with my fellow teachers.</i>	<i>Non performative statement + set condition of future</i>
P10	<i>Thank you for inviting me to the lunch. Unfortunately, I will not be able to attend</i>	<i>Gratitude/appreciation +non performative statement</i>
P11	<i>Thank you for the invitation,sir/mom. I can't join</i>	<i>Gratitude/appreciation +excuse, reason,explanation</i>

	<i>for lunch because I have to see my mother in the hospital</i>	
P12	<i>Excuse me, sir I want to ask promission not to be able to join in the lunch with the other teachers. There are several monthly financial reports requested by the principal that I have not completed. This afternoon is the limit for submitting those reports. Because of that I apologize for not being able to join, I have finish by this lunch hour.</i>	<i>Wish + excuse, reason, explanation</i>
P13	<i>For everything today I invite all of you to have lunch at my house, because everything has been prepared so just come home later there is my nephew abd I can't attend because of sudden business with family, I hope all of you will attend, okay?</i>	<i>Repetition of part request +excuse, reason, explanation</i>
P14	<i>Thank you all for being here for lunch. But I'm very sorry. I can't eat with you guys because I'm diet</i>	<i>Gratitude/appreciation +statement of regret +performative statement +excuse, reason, explanation</i>
P15	<i>I'm sorry I won't. because I have a headache.</i>	<i>Statement of regre +excuse, reason, explanation</i>
P16	<i>Thanks, but I can't</i>	<i>Gratitude/appreciation +performative statement</i>
P17	<i>Previously I apologize sir for not being able to attend the lunch together, I have important business that I really can't leave</i>	<i>Excuse, reason, explanation</i>
P18	<i>I am so sorry, I cannot have lunch together now</i>	<i>Statement of regret +non performative statement</i>
P19	<i>Sorry for not coming for our lunch, Mr. principle. I suddenly have something to do right now</i>	<i>Statement of regret</i>
P20	<i>I am sorry mom I have other job my next time I will join it</i>	<i>Satement of regret +promise of future acceptance</i>

Table 4.14 The result from open-ended situation 3. You are the manager of a bank. One of your employees invites you you to her wedding party. You can't come to her wedding party at that specific day. You refuse her invitation by saying:

Participant	Answer	Strategy
P1	<i>Thank you very much in advance for inviting me to your wedding party. However, I didn't have the opportunity to attend because I have work to do now. One again, thank you and happy wedding day</i>	<i>Gratitude/appreciation +excuse, reason/explanation</i>
P2	<i>I'm sorry, I've got other plan at the moment</i>	<i>Statement of regret +reason/explanation</i>
P3	<i>I hope you are happy with you wedding and I am sorry, I can't come to your party because I have to attend the meeting</i>	<i>Statement of regret +performative statement +excuse, reason/explanation</i>
P4	<i>Previously I congratulated you on the weding. But sorry I can't come because I have urgent businnes once again, I am sorry</i>	<i>Staement of regret + performative statement +excuse, reason/explanation</i>
P5	<i>I am sorry, I can't go. Because I have another job to do. Again I apologize</i>	<i>Statement of regret + performatife statement +excuse, reason/explanation</i>
P6	<i>I appreciate the invitation, it seemed that at that time I have a task to be done</i>	<i>Gratitude/appreciation+ reason/explanation</i>
P7	<i>I'm sorry I can't be at the wedding because I'm so busy with work</i>	<i>Statement of regret+ performative statement +excuse, reason/explanation</i>
P8	<i>Actually I really want to be there, but the situations is not going as what in my mind, let see another time, apologize me</i>	<i>Wish</i>
P9	<i>My dear employee, I hope to be able to attend the wedding on time, for some reason so I</i>	<i>Wish</i>

	<i>couldn't attend</i>	
P10	<i>Thank's for thinking of me, but I have something else going that day</i>	<i>Gratitude/appreciation + excuse, reason/explanation</i>
P11	<i>Congratulations sir/mom and thank you for inviting me to your wedding party. I'm sorry, I won't be able to attend because I have meeting with other employees</i>	<i>Gratitude/appreciation + statement of regret + set condition for future acceptance + excuse, reason/explanation</i>
P12	<i>I have very sorry that it seems I cannot attend your wedding on that date. I have a little bit of a hitch. I hope your marriage goes well and that you can live side by side until death does. I will send you the gift I have prepared for a long time. I am very sorry that I couldn't be there on your happy day. I'm really sorry.</i>	<i>Statement of regret + non performative statement + excuse, reason/explanation</i>
P13	<i>wow, congratulations to both of you, convey my greetings to your wife later, but sorry for now you know myself I am very busy with my work, and I have to attend a meeting outside the city. I'll send gifts to the friends who attended.</i>	<i>Statement of regret + excuse, reason/explanation + promise of future acceptance</i>
P14	<i>Thank you for inviting me. But I couldn't come because i have something else to do</i>	<i>Gratitude/appreciation + reason/explanation</i>
P15	<i>i feel terrible with my stomach. sorry i can't</i>	<i>Statement of empathy + statement of regret + performative statement</i>
P16	<i>I'm so sorry, I won't be able to attend</i>	<i>Statement of regret + attempt to dissuade interlocutor</i>
P17	<i>I'm sorry friend for not being able to join the wedding party because I was there to pray together at my grandmother's house.</i>	<i>Statement of regret + reason/explanation</i>
P18	<i>I apologize because i cannot come to the party.</i>	<i>Excuse + reason/explanation + non performative statement</i>

P19	<i>Thank you for the invitation, but i can't attend this party, because i have another meeting in the office, but i will send someone to attend the party replace me.</i>	<i>Gratitude/appreciation+ excuse</i>
P20	<i>My apologize because I cant join the party I have any plan at the day</i>	<i>Excuse +performative statement +reason/explanation</i>

Table 4.15 The result from open-ended situation 4. You are at a friends house for dinner. Your friend offers you pie. You already feel full;therefore, you refuse her offer by saying:

Participant	Answer	Strategy
P1	<i>Thank you, but I am very full just ate earlier.</i>	<i>Gratitude/appreciation</i>
P2	<i>No, thanks. I already feel full.</i>	<i>Performative statement+ gratitude/appreciation</i>
P3	<i>the pie looks so delicious, but sorry, I am full.</i>	<i>Statement of regret</i>
P4	<i>thank you dear, but sorry i am full</i>	<i>Gartitude/appreciation +sattement of regret</i>
P5	<i>I could no longer eat, because I was to full. Eat it later.</i>	<i>Excuse,reason/explanation</i>
P6	<i>I am sorry, I'm on a diet.</i>	<i>Statement of regret</i>
P7	<i>Thanks for the cake, but I'm sorry I can't eat the cake because I'm so full.</i>	<i>Gratitude/appreciation+ statement of regret +reason/explanation</i>
P8	<i>I'm done you might give it to another friends, sorry.</i>	<i>Statement of regret</i>
P9	<i>I apologize for not being able to accept it, because I already feel very full.</i>	<i>Excuse +reason/explanation</i>
P10	<i>Thank you, but i already full</i>	<i>Gratitude/appreciation</i>
P11	<i>Thank you very much. I am full now.</i>	<i>Gratitude/appreciation</i>
P12	<i>Thank you for your offer. This pie looks so delicious but I'm really sorry, because my stomach is so full.</i>	<i>Gratitude/appreciation +statement of regret +reason/explanation</i>
P13	<i>Thanks brother but I'm too</i>	<i>Gratitude/explanation+promise</i>

	<i>full to eat again, I'll just eat it later</i>	<i>of future acceptance</i>
P14	<i>Thank you very much for the offer but i'm very full</i>	<i>Gratitude/appreciation</i>
P15	<i>thanks for offering me a pie but i am sorry i can't take it because i am full</i>	<i>Gartitude/appreciation +statement of regret</i>
P16	<i>No, thanks. I'm not hungry</i>	<i>Performative staement + gartitude/appreciation</i>
P17	<i>Anna, I'm sorry I can't accept the offer to eat the cake that you gave me, because I already ate Agnes's house cake earlier.</i>	<i>Statement of regret +performative statement +excuse</i>
P18	<i>Sorry friend, I cannot take dinner.</i>	<i>Statement of regret +non performative statement</i>
P19	<i>Thank you for a delicious pie, but sorry i feel so full.</i>	<i>Gratitude/appreciation</i>
P20	<i>Thanks for a pie but I feel full my friend may later I'll eat that pie</i>	<i>Gartitude/appreciation +satement of positive /feeling/agreement</i>

Table 4.16 The result from open-ended situation 5. You work at a school and your principal asks you to work overtime for good pay. However, you cannot work overtime.you refuse her over by saying:

Participant	Answer	Strategy
P1	<i>Thank you father, but I'm sorry because I can't work too long father. Once again, I'm sorry.</i>	<i>Gratitude/appreciation+ excuse,reason/explanation+ statement of regret</i>
P2	<i>I appreciate the offer but I can't do it.</i>	<i>Gratitude/appreciation+ performative statement</i>
P3	<i>I am sorry, Sir, but i can't work overtime because I'm not fit.</i>	<i>Statement of regret+excuse,reason/ explanation</i>
P4	<i>I'm sorry sir, I haven't been able to work overtime because my condition is not that good</i>	<i>Statement of regret + set condition for future</i>
P5	<i>I am sorry sir, I can't work overtime. It's because nobody takes care of the house.</i>	<i>Statement of regret</i>
P6	<i>I really wish I could make it,</i>	<i>Set condition for future</i>

	<i>but I'll not able to work whole day.</i>	
P7	<i>Sorry Sir. I could not work overtime because my condition was ill. Despite having a large wage.</i>	<i>Statement of regret +reason/explanation</i>
P8	<i>The time of mine is very brief to be working overtime, after done here I will watch out some other things out there, such as taking care of my old resto coffee and all my family at home.</i>	<i>The promise of future acceptance</i>
P9	<i>I apologize to you, because there are several reasons that prevent me from working overtime.</i>	<i>Excuse,reason/explanation</i>
P10	<i>I appreciate the invitation but i won't able to go</i>	<i>Gratitude/appreciation+ attempt to dissuade interlocutor</i>
P11	<i>Thank you very much for your offer. I am sorry I can't work overtime because I have another job.</i>	<i>Gratitude/appreciation+statement of regret + excuse, reason/explanation</i>
P12	<i>This offer is really interesting, but I'm sorry that I can't work overtime. I had to go home early because my mother was sick. My mother only lived home, because my other family was running a family event. I was afraid my mother needed something when I was not with her. But if allowed I can bring some files that I can work on at home to reduce work.</i>	<i>Statement of regret +excuse,reason/explanation</i>
P13	<i>Thank you, sir, for the input, but my current condition is not able to work too hard, because I have to rest a lot.</i>	<i>Gratitude/appreciation+set condition of future acceptance +excuse,reason/explanation</i>
P14	<i>Thanks for asking. But I have got a lot of work to do</i>	<i>Gratitude/appreciation</i>
P15	<i>I am so sorry i can't do it because i have take rest at night.</i>	<i>Statement of Regret +performative statement+reason/explanation</i>
P16	<i>No, I can't because I am tired</i>	<i>Performative statement</i>

	<i>and need take a rest</i>	<i>+reason/explanation</i>
P17	<i>Previously I apologize sir, because I could not accept the offer, sir, because my child was sick.</i>	<i>Excuse,reason/explanation</i>
P18	<i>My apologize for cannot finish all the work.</i>	<i>Non performative statement</i>
P19	<i>Thank you for your goodness Mr. Principle, but i am sorry i can't work overtime because i have to back home fast.</i>	<i>Gratitude/appreciation+ statement of regret + performatives tatement +reason/explanation</i>
P20	<i>Thank you very much Sir for the over work and good payment but I have any plan and I cannot handle this work may u have to ask other teacher</i>	<i>Gratitude/appreciation+non performative statement</i>

Table 4.17 The result from open-ended situation 6. Your helper at your house burns one of your expensive dresses while ironing it. She insists on paying for it. You refuse her offer by saying:

Participant	Answer	
P1	<i>No need to pay again. I wish, to work more carefully in the future.</i>	<i>Performative statement+wish</i>
P2	<i>Don't worry but be careful next time.</i>	<i>Let the interlocutor off the hook+the promise of future acceptance</i>
P3	<i>It's okay, next time more careful</i>	<i>The promise of future acceptance</i>
P4	<i>it's okay, recently bought her dress again so be careful next time</i>	<i>The promise of future acceptance</i>
P5	<i>Do not do that. Maybe today's your fucking day. So next time be careful.</i>	<i>Repetition of part request+the promise of fututre acceptance</i>
P6	<i>It's okay, don't think too much about it.</i>	<i>Pause fillers</i>
P7	<i>Please don't burn that dress because it means so much to me.</i>	<i>Reason/explanation</i>

P8	<i>Doesn't mater it's not what you wanted to do, but it happens accidentally, please be mind full next time.</i>	<i>The promise of future acceptance</i>
P9	<i>It's okay, just let it be. I can still buy it later, it doesn't matter if you did it by accident.</i>	<i>Pause fillers</i>
P10	<i>No, it's okay.</i>	<i>Performative statement</i>
P11	<i>Don't worry. You don't have to pay for it. I just want you to be more careful next time.</i>	<i>Let the interlocutor off the hook+wish +the promise of future acceptance</i>
P12	<i>You don't have to pay for the dress. This is just an accident. Don't take it too seriously. But you can make this a lesson to be more careful at work.</i>	–
P13	<i>no need to pay for it, but please work carefully next time</i>	<i>The promise of future acceptance</i>
P14	<i>Thank you for your kindness. But it's okay to think of it as a lesson to you to be careful in the future</i>	<i>Gratitude/appreciation+acceptance that the functions as a refusal</i>
P15	<i>don't worry about it. it was only the dresses</i>	<i>Let the interlocutor off the hook</i>
P16	<i>No, thanks. May be its unlucky day</i>	<i>Performative statement</i>
P17	<i>Ellen sorry I can't accept the compensation money for the dress that you accidentally damaged earlier, because you really need that money for your daily needs.</i>	<i>Statement of regret +performative statement+reason/explanation</i>
P18	<i>It's Ok. No need to paying it</i>	<i>Pause filler</i>
P19	<i>No problem, it doesn't matter, i will buy another one, but you have to take care for doing this yeah.</i>	<i>Set condition for future acceptance</i>
P20	<i>It's okay.. U dont have to paying this t shirt but you have to take care full if u whiles something okay?? Stay focus on your job</i>	<i>Pause filler+the promise of future acceptatnce</i>

Table 4.18 The result from open-ended situation 7. It is Saturday afternoon.

You meet your old cousin and his family in front of the bookstore. The cousin is going to the beach next Sunday and invites you join in with his family, but you cannot go. You refuse the invitation by saying:

Participant	Answer	Strategy
P1	<i>Thank you for inviting me. Must be very cool. Unfortunately, I cannot attend because there is an event on campus.</i>	<i>Gratitude/appreciation+non performative statement+reason/explanation</i>
P2	<i>What a pity, I'm away next week.</i>	<i>Avoidance</i>
P3	<i>It's sounds interesting but I am sorry sister, i cannot go because I have to go to supermarket with my friend.</i>	<i>Statement of positive feeling/ opinion/ agreement +statement of regret+ non performative statement+ reason/explanation</i>
P4	<i>thanks for the offer. but I apologize because this week I'm a little busy so I can't attend yet. have fun.</i>	<i>Gratitude/appreciation+excuse +performative statement+ set condition for future acceptance</i>
P5	<i>I am so sorry brother, I Couldn't go. Because I was to much work.</i>	<i>Statement of regret+reason/explanation</i>
P6	<i>Thanks for the invite! I think I'm busy that day, but I'll let you know.</i>	<i>Gratitude/appreciation+ set condition for future acceptance+ the promise of fututre acceptatnce</i>
P7	<i>I'm sorry I can't travel to the beach because this weekend I'm having a wife honeymoon.</i>	<i>Statement of regret+performative statement+reason/explanation</i>
P8	<i>I'm sorry i can't take this offers, next week i have a meeting out of this town, i hope next day we will.</i>	<i>Statement of regret+performative statement+the promise of futureacceptance</i>
P9	<i>I apologize in advance, because I could not join together. because right on that day I had some things to do.</i>	<i>Excuse+reason/explanation</i>
P10	<i>It looks like it'll be a great day, i'll be there next time</i>	<i>The promise of future acceptance</i>
P11	<i>Thank you for inviting me and I am happy to meet you today.</i>	<i>Gartitude/appreciation+repetiti on of part request+statement of</i>

	<i>But, I am sorry. I can't go because I have to take care of grandmother. She is alone at home.</i>	<i>regret +performative statement +reason/explanation</i>
P12	<i>Actually I am very happy to join. But I really couldn't, because there were a few things I had to do that day. I'm very sorry that I couldn't join you. I hope that we can walk together next time.</i>	<i>Reason/explanation/+statement of regret +the promise of future acceptatnce</i>
P13	<i>wow it looks like a lot of people will go, but next week we have a social gathering at home, I have to help mom to do some work</i>	<i>Pause fillers+the prommise of future acceptatnce</i>
P14	<i>Oh thank you very much for inviting me. Maybe next time. Now, i'm very sorry. I can't I have something else to this weekend</i>	<i>Pause fillers+gartituse/appreciation+ the promise of future acceptance+statement of regret +performative statement</i>
P15	<i>i am sorry this time i can't but i promise i will go with you next time</i>	<i>Statemnet of regret+performative satement +the promise of future acceptance</i>
P16	<i>I'm so sorry, In this time, I can't join with you.</i>	<i>Statement of regret+the promise of future acceptance+performative statement</i>
P17	<i>Previously, I apologized dearly for not being able to go to the beach because I was attending a group arisan that day.</i>	<i>Excuse+reason/explnataion</i>
P18	<i>Sorry I cannot come with you but we will come after this</i>	<i>Statement of regret+non performative statement+the promise of future acceptance</i>
P19	<i>Thank's for inviting me, but i can't go on that time</i>	<i>Gratitude/appreciation+ performative statement +the promise of future acceptance</i>
P20	<i>I sorry buddy I have any plan for next sunday may one times that Im not buzy we can go together</i>	<i>Statement of regret+reason/explanation</i>

Table 4.19 The result from open-ended situation 8. You are on a date with someone and the person offers to pay the the bills for the restaurant. You refuse the offer by saying:

Participant	Answer	Strategy
P1	<i>I'm sorry, I can't pay the restaurant bill right now. Because, right now I don't have the money.</i>	<i>Statement of regret+reason/explanation</i>
P2	<i>Thank's for the offer but let me pay it.</i>	<i>Gratitude/appreciation</i>
P3	<i>Let me pay for it. It's okay.</i>	<i>Pause fillers</i>
P4	<i>sorry it's okay so I'll pay for it myself.</i>	<i>Statement of regret+pause fillers+ the promise of future acceptance</i>
P5	<i>I am sorry. I can't</i>	<i>Statement of regret+performative statement</i>
P6	<i>Thank you for thinking about me, but here I have the rest of the money, I can use the money</i>	<i>Gratitude/appreciation+acceptance the functions as a refusal</i>
P7	<i>I have no money to pay this restaurant's bills. So please take her for free.</i>	<i>Statements of alternative</i>
P8	<i>Don't do that let me be, keep your chase go and look for the things that you are interesting to purchase it.</i>	–
P9	<i>it's okay use my money to pay it now, you can pay it later.</i>	<i>Pause fillers</i>
P10	<i>No, it's ok, i will take it</i>	<i>Performative statement +pause fillers+the promise of future acceptance</i>
P11	<i>No. You don't need to pay. Let me pay for it.</i>	<i>Performative statemnet</i>
P12	<i>Hey, how about the food this time let me pay for it? Not that I want to refuse to be paid, but we should take turns, so as not to burden each other. Later on the next opportunity let us take turns with each other.</i>	<i>Wish +performative statements+acceptance that functions as a refusal</i>
P13	<i>sorry I didn't bring any extra</i>	<i>Statement of regret</i>

	<i>money to pay for all of this.</i>	
P14	<i>Thank you for your kindness. Don't worry I will pay for it</i>	<i>Gratitude/appreciation+let the interlocutor off the hook+the promise of future acceptance</i>
P15	<i>no you don't have to pay. i will pay</i>	<i>The promise of future acceptance</i>
P16	<i>Don't worry. I will do it by myself</i>	<i>Let the interlocutor off the hook+the promise acceptance</i>
P17	<i>Riko before, thank you, I already wanted to pay, but this time I will pay. Sorry.</i>	<i>Gratitude/appreciation +the promise of fututre acceptance +statement of regret</i>
P18	<i>Thank you for your kind.</i>	<i>Gratitude/appreciation</i>
P19	<i>Thank's you are a good woman, but keep your money, because as a man i have to be responsible.</i>	<i>Gratitude/appreciation+ reason/explanation</i>
P20	<i>It okay beb I 'll pay for us never mind it doesn't matter</i>	<i>Pause fillers+the promise of future acceptance</i>

Table 4.20 The result from open-ended situation 9. You are watching TV at a friend's home. The person offers you a snack , but you do not want to eat it because you sant to keep fit. You refuse the offer by saying:

Participant	Answer	Strategy
P1	<i>Thank you, I don't really like snack</i>	<i>Gratitude/appreciation</i>
P2	<i>Thank you but I'm on diet.</i>	<i>Gratitude/appreciation</i>
P3	<i>I am sorry, I don't like it. Thank you.</i>	<i>Sttaement of regret</i>
P4	<i>Thank you, but sorry I can't eat because I'm on a diet.</i>	<i>Gratitude/appreciation+ statement of regret+reason/explanation</i>
P5	<i>I am sorry. I want to eat, since I'm still watching.</i>	<i>Statement of regret+wish</i>
P6	<i>Thank you friend, but I'm sorry I'm full.</i>	<i>Gratitude/appreciation+ statement of regret</i>
P7	<i>I don't like to eat the snack bar thanks for the offer. But I love his TV soap operas.</i>	<i>Statement of positive opinion/feeling/agreement</i>
P8	<i>Keep it for later, if not i will be sleeping before finishing watching this.</i>	<i>The promise of future acceptance</i>

P9	<i>sorry I cannot accept it, due to certain things. maybe next time I can take it, not now.</i>	<i>Statement of regret+ non performative sttaemnet+ the promise of future acceptatnce</i>
P10	<i>No, thank's, i want to keep fit now, sorry</i>	<i>Performative statement+ wish +statement of regret</i>
P11	<i>No thank you. I don't like snack.</i>	<i>Gratitude/appreciation</i>
P12	<i>I'm sorry. It's not that I refuse your offer, but right now I'm reducing the portion of my snack food. Some time ago I just checked with the doctor and the doctor said I should eat less snacks because it contains several ingredients that can make the body easier got sick.</i>	<i>Statement of regret+performative statement+reason/explanation</i>
P13	<i>thanks dear but i don't really like that snack</i>	<i>Gratitude/appreciation</i>
P14	<i>Thank you very much for the offer. But I can't eat because I'm on a diet</i>	<i>Gartitude/appreciation+ reason/explanation</i>
P15	<i>no i can't because i have a problem with my teeth</i>	<i>Performative statement+reason/explanation</i>
P16	<i>No, thanks. Because I don't really like it</i>	<i>Performative statement+ reason/explanation</i>
P17	<i>sorry marlen, i want to watch this film first, just save the snacks first i will eat after watching tv.</i>	<i>Statement of regret+wish+ the promise of future acceptance</i>
P18	<i>Thank you for your kind but I don't want it.</i>	<i>Gratitude/appreciation</i>
P19	<i>Thank's for the offering, but i don't eat it, becouse i am aler</i>	<i>Gratitude/appreciation+ reason/explnataion</i>
P20	<i>Im sorry my friend I dont eat that snack I still fit my body so Im not eat any snack</i>	<i>Statement of regret+set the condition for future</i>

Table 4.21 The result from open-ended situation 10. During the summer holiday, your grandma invites you to visit her, but you do not want to go there. You refuse her offer by saying:

Participant	Answer	Strategy
P1	<i>I'm sorry grandma. At this time, I don't want to go there yet. I wish, there must be a good time I visit grandma. Keep healthy grandma, I always miss you</i>	<i>Statement of regret + wish</i>
P2	<i>I wish but I can't go there because I'm very busy at the moment</i>	<i>Wish + reason/explanation</i>
P3	<i>I am sorry, I can't visit you in this holiday, my grandma, but I promise to visit you next holiday.</i>	<i>Statement of regret+ the promise of future acceptance</i>
P4	<i>I'm sorry my grandma can't go yet because I'm still busy. don't worry if there is another vacation I will visit grandma</i>	<i>Statement of regret+reason/explanation +acceptance that functions as a refusal +let the interlocutor off the hook</i>
P5	<i>I am sorry grandma, for now I can't go visit grandma. Because I have to go to school first.</i>	<i>Statement of regret+performative statements+reason/explanation</i>
P6	<i>It's look great grandma, but may be next time because I'm still busy.</i>	<i>The promise of future acceptance+reason/explanation</i>
P7	<i>I'm sorry my grandmother couldn't visit you because I was so busy. So next time just let me go there.</i>	<i>Statement of regret +reason/explanation+the promise of future acceptance</i>
P8	<i>I'm getting stuck with my jobs nowadays so I couldn't take that, but I promise after done, I will go there.</i>	<i>The promise of future acceptance</i>
P9	<i>I'm sorry grandma, for not being able to go to visit grandma during this summer vacation, because there were some things that kept me from going to see grandma.</i>	<i>Statement of regret+reason/explanation</i>
P10	<i>It looks like it'll be a great day,</i>	<i>The promise of future</i>

	<i>i'll be there next time</i>	<i>acceptance</i>
P11	<i>I am sorry grandma. I can't go to visit you because I am still busy with my work.</i>	<i>Sttaement of regret +reason/explnation+acceptance functions as a refusal</i>
P12	<i>I'm sorry Grandma, for not being able to visit you this summer vacation. I have to do some work pending, maybe I'll visit you in the next vacation. I will try to speed up my work, so that when I finish quickly, I will take a few days off to visit you.</i>	<i>Statement of regret +the promise of future acceptance</i>
P13	<i>sorry grandma I have school activities next week, so I can't come later when there's a new time I come</i>	<i>Statement of regret+the promise of future acceptance</i>
P14	<i>Thank you for inviting me. But I have something else to do. Maybe next time</i>	<i>Gratitude/appreciation+the promise of future acceptance</i>
P15	<i>i am so sorry grandma i can't visit you this time but i promise i will visit you next time</i>	<i>Statement of regret+the promise of future acceptance</i>
P16	<i>I am so sorry. I can't in this time. Because I am still do my final exam.</i>	<i>Statement of regret+reason/explanation</i>
P17	<i>Grandma, forgive me for not being able to visit Grandma's house because I am helping my father and mother work in the garden.</i>	<i>Reason/explanation</i>
P18	<i>Sorry, i cannot came now but I will come after this.</i>	<i>Statement of regret +non performative +th epromise of future acceptance</i>
P19	<i>I miss you to much Grandma, but i can't visit you, maybe another day, i am so bussy.</i>	<i>Set condition for future acceptance</i>
P20	<i>Im sorry grandma I have other job so I cannot go may after I'll finish my job I go to see u grandma</i>	<i>Statement of regret +non performative statemnts +the promise of future acceptance</i>

Refusal Categories	Scenarios	Refusal strategies		
		Direct	Indirect Refusal	Adjuncts
Refusal of offer	<p>S4: You are at a friend's house for dinner. Your friend offers you a pie. You already feel full; therefore, you refuse her offer by saying:</p>	<p>Performative statements: (<u>I can't accept the offer to eat the cake that you gave me</u>) (P17)</p>	<p>Statement of regret: (<u>I am sorry</u>) (P6)</p> <p>Excuse,reason/explanation: (<u>I apologize for not being able to accept it, because I already feel very full.</u>) (P9)</p> <p>Promise of future acceptance: (<u>but I'm too full to eat again, I'll just eat it later</u>) (P13)</p>	<p>Statement of positive opinion/feeling/agreement: (<u>I feel full my friend may later I'll eat that pie</u>) (P20)</p> <p>Gratitude/appreciation: (<u>Thank you</u>) (P 14)</p>
	<p>S5: You work at a school and your principal asks you to work overtime for good pay. However, you cannot work overtime. You refuse her offer by saying:</p>	<p>Performative statements: (<u>I can't do it</u>) (P16)</p> <p>Non performative statements: (<u>My apologize for cannot finish all the work.</u>) (P18)</p>	<p>Statement of regret:(<u>I'm sorry sir,)</u> (P4)</p> <p>Excuse,reason/explanation: (<u>because I have to rest a lot.</u>) (P9)</p> <p>Set conditions for future acceptance: (<u>but I'll not able to work whole day</u>) (P6)</p> <p>The promise of future acceptance: (<u>The time of mine is very brief to be</u></p>	<p>Gratitude/appreciation: (<u>Thank you,</u>) (P11)</p>

			<p><u>working overtime, after done here I will watch out some other things out there</u>)(P8)</p> <p>Attempt to dissuade interlocutor: (<u>I won't able to go</u>) (P10)</p>	
	<p>S6: Your helper at your house burns one of your expensive dresses while ironing it. She insists on paying for it. You refuse her offer by saying:</p>	<p>Performative statements:(<u>I can't accept the compensation money</u>)(P17)</p>	<p>Statement of regret: (<u>Ellen sorry</u>) (P17)</p> <p>Wish: (<u>I wish, to work more carefully in the future.</u>) (P11)</p> <p>Excuse,reason/explanation: (<u>Please don't burn that dress because it means so much to me.</u>) (P7)</p> <p>Set conditions of future acceptance: (<u>I will buy another one, but you have to take care for doing this yeah.</u>) (P19)</p> <p>The promise of future acceptance: (<u>but please work carefully next time</u>)(P13)</p>	<p>Gratitude/a ppreciation: (<u>Thank you for your kindness.</u>) (P14)</p>

			<p>Attempt to dissuade interlocutor; let interlocutor off the hook: (<u>Don't worry</u>) (P11)</p>	
	<p>S8: You are on a date with someone and the person offers to pay the bills for the restaurant. You refuse the offer by saying:</p>	<p>Performative statment: (<u>I can't</u>) (P11)</p>	<p>Statement of regret : (<u>I'm sorry</u>) (P1)</p> <p>Wish: (<u>I want to refuse to be paid</u>) (P12)</p> <p>Excuse, reason/explanation: (<u>but keep your money, because as aman I have to be responsible</u>) (P19)</p> <p>statement of an alternative:(<u>I can use the money</u>)(P7)</p> <p>the promise of future acceptance: (<u>I'll pay for us never mind it dosen't matter</u>)(P20)</p> <p>acceptance that functions as a refusal: (<u>but we should take turns</u>) (P6)</p> <p>Let the interlocutor off the hook: (<u>don't worry</u>)(P16)</p>	<p>Pause fillers: (<u>it is okay</u>)(P10)</p> <p>Gratitude/a ppreciation: (<u>thank you</u>)(P6)</p>

	<p>S9: You are watching TV at a friend's home. The person offers you a snack, but you do not want to eat because you want to keep fit. You refuse the offer by saying:</p>	<p>Performative statement: (<u>I refuse your offer</u>)</p> <p>Non performative statement: (<u>I cannot accept it, due to certain things</u>)</p>	<p>Statement of regret: (<u>I'm sorry</u>)</p> <p>Wish: (<u>I want to eat</u>)</p> <p>Excuse. Reason/explanation: (<u>but sorry I can't eat because I'm on a diet</u>)</p> <p>Set the condition for future: (<u>I still fit my body so I'm not eat any snack</u>)</p> <p>The promise of future acceptance : (<u>maybe next time I can take it, not now</u>)</p>	<p>Statement of positive opinion/feeling/agreement: (<u>but I love his TV soap operas</u>)</p> <p>Gratitude/appreciation: (<u>thank you</u>)</p>
Refusal if invitation	<p>S1: You friend invites you and her other old friend's to her house for dinner. You cannot come to his house. You refuse her invitation by saying:</p>	<p>Performative statement: (<u>I can't join the dinner</u>)</p> <p>Non performative statement: (<u>I cannot come to your house</u>)</p>	<p>Statement of regret: (<u>I'm sorry</u>)</p> <p>Wish: (<u>I actually want it</u>)</p> <p>Excuse,reason/explanation: (<u>but I have a plan for tonight</u>)</p> <p>The promise of future acceptance: (<u>the dinner with you may next time we will get one</u>)</p>	<p>Statement of positive opinion/feeling/agreement: (<u>sounds great</u>)</p> <p>Gratitude/appreciation: (<u>thank you for invitation</u>)</p>

	<p>S2: You are a teacher at a school. Your principal invites all teacher's for lunch. Unfortunately, you cannot join the lunch. You refuse her invitation by saying:</p>	<p>Performative statement: (<u>I can't eat with you guys</u>)</p> <p>Non performative statement: (<u>I cannot have lunch together now</u>)</p>	<p>Sttaement of regret: (<u>I am sorry mom</u>)</p> <p>Wish: (<u>I want to asks promission not be able to</u>)</p> <p>Excuse, reason/explanati on: (<u>I can't attend because of sudden business with family</u>)</p> <p>Set condition fo future acceptance: (<u>I would like to convey that</u>)</p> <p>The promise of future acceptance: (<u>I have other job my next time I will join it</u>)</p>	<p>Statement of positiveopini on/feeling/ag reement: (<u>I'd love to but I'm very busy</u>)</p> <p>Gratitude/a ppreciation: (<u>I appreciate this invitation</u>)</p>
	<p>S3: You are the manager of a bank. One of your employees invites you to her wedding party. You can't come to her wedding party at that specific day. You refuse her invitation by saying:</p>	<p>Performative statement: (<u>I cant go</u>)</p> <p>Non performative statement: (<u>I cannot attend you wedding on that date</u>)</p>	<p>Statement of regret:(<u>I'm sorry</u>)</p> <p>Wish: (<u>I really want to be there</u>)</p> <p>Excuse, reason/explanati on: (<u>I didn't have the opportunity to attend because I have work to do now</u>)</p> <p>Set condition for future acceptance: (<u>I won't to be able</u>)</p>	<p>Statement of empathy: (I feel terrible with my stomach</p> <p>Gratitude/a ppreciation: (<u>thank you for inviting me</u>)</p>

			<p><i>attend)</i></p> <p>The promise of future acceptance: (<i><u>I'll send gifts to the friends who attended</u></i>)</p> <p>Attempt to dissuade interlocutor: (<i><u>I won't to be able to attend</u></i>)</p>	
	<p>S7: It is Saturday afternoon. You meet your old cousin and his family in front of the bookstore. The cousin is going to the beach next Sunday and invites you to join in with his family, but you cannot go. You refuse the invitation by saying:</p>	<p>Performative statement: (<i><u>I can't travel to the beach</u></i>)</p> <p>Non performative statement: (<i><u>I cannot attend</u></i>)</p>	<p>Statement of regret: (<i><u>I am so sorry brother</u></i>)</p> <p>Excuse, reason/explanation: (<i><u>I apologize in advance, because I could not join together, because right on that day I had some things to do</u></i>)</p> <p>The promise of future acceptance: (<i><u>next week I have a meeting out of this town, I hope next day we will</u></i>)</p>	<p>Statement of positive opinion/feeling/agreement: (<i><u>it's sound interesting</u></i>)</p> <p>Pause filler: (<i><u>wow</u></i>)</p> <p>Gratitude/appreciation: (<i><u>thank you for inviting me</u></i>)</p>
	<p>S10: During the summer holiday, your grandma invites you to visit her, but you do not want to</p>	<p>Performative statement:</p> <p>Non performative statement:</p>	<p>Statement of regret : (<i><u>I'm sorry grandma</u></i>)</p> <p>Wish : (<i><u>I wish, there must be a good time I visit grandma</u></i>)</p>	<p>Gratitude/acceptance: (<i><u>thank you for inviting me</u></i>)</p>

	<p>go there. You refuse her invitation by saying:</p>		<p>Excuse, reason/explanation: (<i>because there were some things that kept me from going to see grandma</i>)</p> <p>Set condition for future acceptance: (<i>but I can't visit you, maybe another day, I am so busy</i>)</p> <p>The promise of future acceptance: (<i>but I'm promise to visiting you next holiday</i>)</p> <p>Acceptance that functions as a refusal : (<i>I am still busy with my work</i>)</p> <p>Let the interlocutor off the hook: (<i>don't worry</i>)</p>	
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Gender	Frequency of refusal strategies		
	Direct Refusal	Indirect Refusal	Adjunct
Male	Performative statement + non performative	Statement of regret+ wish + excuse, reason/explanation	Pause fillers+statement of empathy+ gratitude/ Appreciation

	statement	+ set condition for future acceptance + the promise of future acceptance+ attempt to dissuade interlocutor	
Female	Performative statement+ non performative statement	Statement of regret +wish+ excuse, reason/explanation+ statement of alternative+ set condition for future acceptance + the promise of future+ attempt to dissuade interlocutor+ acceptance that functions as a refusal	Statement of positive opinion/feeling/agreement + pause fillers+ gratitude/appreciation